KEYWORDS FOR EACH OF THE SIXTEEN TYPES

Let a Viking Do It by Peter Malone MSC, Collins Dove Melbourne Australia, 1988

ISTJ Trustee/ Steward 69	ISFJ Preserver/ Server	INFJ Author/ Seer	INTJ Theoretician/ Academic
ISTP Artisan/	ISFP Artist/	INFP Seeker/	INTP Architect/
Guard	Appreciator	Searcher	Philosopher
ESTP	ESFP	ENFP	ENTP
Promoter/	Entertainer/	Celebrator/	Debater/
Rouseabout	Reveller	Enthusiast	Inventor
13%		5%	
ESTJ	ESFJ	ENFJ	ENTJ
Administrator/	Provider/	Entrepreneur/	Strategist/
Organiser	Salesperson	Ringmaster	Commander

The percentages given above indicate the approximate frequency with which each personality type in the quadrant occurs in the <u>United States</u> population. Thus for example, a total of 72% are extravert and 28% introvert, 76% sensate and 24% intuitive, 50% thinking and 50% feeling, and 50% perceiving and 50% judging.

Stephen Moss indicates for <u>Australia</u>, 60% extravert and 40% introvert, 75% sensate and 25% intuitive, 50% thinking and 50% feeling, 50% perceiving and 50% judging.